

BARGAINING PROCESS

1

PREPARE

- ▶ Members share their priorities.
- ▶ The Negotiations Committee reviews feedback and sets bargaining priorities.
- ▶ The bargaining team researches key issues and develops bargaining demands.



2

NEGOTIATE

- ▶ The bargaining team negotiates with Treasury Board, a process that can take time.
- ▶ Proposals and counterproposals are exchanged.
- ▶ Dispute resolution may be required.
- ▶ The objective is to reach a tentative collective agreement.



3

RATIFY

- ▶ Members have the final say on the collective agreement by voting on whether to accept – or ratify – the tentative agreement.



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